



# Management Information System (MIS)

Process Perfect.



*...the smarter way to work*

## Management Information System (MIS)

RED LEDGE MIS was developed by people who understand industry and the need to keep a competitive edge. That competitive edge is exactly what RED LEDGE MIS gives you; by streamlining every part of your business whilst feeding back timely management information that is useful at every stage of your business.

- The customer relations management (CRM) module allows sales representatives to generate initial enquiry remotely using a laptop, mobile phone or PDA. Once a prospect becomes a customer, the CRM system keeps your company in touch with its sales force and in turn keeps your sales force informed of their customers order status.
- A very easy to use estimation package, allows non-expert staff to accurately estimate production time and costs. Price bands can be created and quotations can be turned into sales orders at the touch of a button. The order processing system will automatically choose the right price band depending on the ordered quantity.
- Production personnel have the ability to schedule jobs, safe in the knowledge that raw materials, stock and equipment will be allocated automatically and that bar-coded job sheets will allow them to automatically report back any issues to the estimation team. Knowledge that is vital to keep future estimations as accurate as possible. Shop floor data collection allows you to see actual v. estimated production analysis. These reports can be viewed by any criteria (e.g. customer, employee, cost-centre, date range, equipment etc.) and feature our unique 'box plot' diagrams to allow you to visualize the results (a picture, as they say, paints a thousand words!).
- Accurate equipment usage analysis allows you to plan renewal or maintenance.

- The bar-coded radio frequency warehouse management and stock control module (WMS) gives you instant and accurate access to your stock situation. Raw material can be set to re-order automatically when stock falls below a minimum level.
- Documents (quotations, order confirmations, delivery notes and invoices) can be sent automatically by email, saving you time and money. Additionally, RED LEDGE-MIS can respond automatically to your customers email requests for repeat orders (by creating the order for you) or order status (by replying to your customer with the current status of their order(s)).
- The optional web interface allows your customers to place orders, view progress and query stock all via the internet; saving you both time and money!

- The ability to automatically control processes and machinery is a unique benefit of the system and has transformed the way in which many RED LEDGE-MIS customers operate.

Traceability and information at every stage is the key to success. From prospect to delivery, RED LEDGE-MIS will transform the way you look at your business, allowing you to make informed pro-active decisions. What's more, RED LEDGE-MIS brings your company together because it ensures that every department, from sales, estimating and purchasing through to production and warehousing, is singing from the same hymn sheet.

RED LEDGE-MIS is affordable and offers a rapid return on your investment and we offer friendly customer service and support that is second to none. Call us to arrange a demonstration and find out how we can improve your business.

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 **REDLEDGE**

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